









## 1<sup>st</sup> International Conference on Consumer Neuroscience and Neuromarketing in MENA region. (10-12 May 2023)

## Scientistic Approach (May 10th and 11th)

"The following program will be repeated for different attendance groups on May 10th and 11th."

()	Opening ceremony 08:00-08:30				
08:00-08:10	Welcome note Dr. Joghataee				
08:10-08:30	President of Iranian Society of Neuroscience  Plenary lecture  The necessity of neuromarketing in an academic and business environment: Iran- Russia NM initiative  Dr. Ghodratitoostani  Senior researcher, Neurocognitive Engineering Lab, University of Sao Paulo & Ms.  Alesya Chichinkina  Communication officer and the head of international development of Neurotrend JSC and Neurochat LLC  Natalya Galkina  Neurotrend Russia – in general about Consumer behavior & neurotech				
(1)	First session: From Brain to Market 08:40-12:00				
08:40-09:00	Neuroscience for human resource Dr. Nazari Iran University of Medical Sciences				
09:00-09:30	Understanding the human brain and its role in decision-making  Dr. Sahab-Negah  Mashhad University of Medical Sciences				
09:30-10:00	Break				

12:00-13:15	Break and lunch	
	CTO of Neurotrend	
10:00-12:00	Mr. Mikhail Komkov	
	&	
	Tehran University of Medical Sciences	
	Dr. Bahador	
	Neuroimaging, and eye-tracking	
	Exploring neuroscientific techniques used in neuromarketing research, such as EEG,	

$\bigcirc$	Lab Session				
	Hands-on Demonstration Pilot study				
13:15-14:15	Mr. Mikhail Komkov				
	CTO of Neurotrend				
14:15-15:15	Panel discussion:				
	Analyzing and interpreting neuromarketing data and using it to inform marketing				
	strategies				
	Iran-Russia NM initiative				
15:15-16:15	Ethical Considerations in Neuromarketing				
	Dr. Anna Shestakova				
	HSE University Director of Institute for Cognitive Neuroscience/ Centre for				
	Cognition & Decision Making.				
16:15-16:30	Break				
16:30-17:00	Research design				
	Dr. Ghodratitoostani				
	Senior researcher, Neurocognitive Engineering Lab, University of Sao Paulo and				
	Mr. Mikhail Komkov.				
	CTO of Neurotrend				

## **Business Approach (May 12<sup>th</sup>)**

Setting and Achieving Business Goals form Neuromarketing serves business goals 12 May 2023

09:00-09:30	Applying neuromarketing to business Dr. Ghodratitoostani Senior researcher, Neurocognitive Engineering Lab, University of Sao Paulo & Ms. Alesya Chichinkina Communication officer and the head of international development of Neurotree JSC and Neurochat LLC				
09:40-09:50	Memorandum of Agreement (MOA) for Business Development through the Iran- Russia NM Initiative Panel discussion				
09:50-10:10	Recap of brain and consumer behavior Dr. Nazari and Dr. Sahab				
10:10-30	Case study, best practice, testimony Dr. Pashin Dmitry Candidate of Technical Sciences in the specialty Vice-Rector for Digital Transformation and Innovation Activities of Kazan (Volga Region) Federal University – Topic TBA				
10:00-11:00	Break				
11:00-11:30	Recap analysis and business decision  Ms. Alesya Chichinkina  Communication officer and the head of international development of Neurotrend  JSC and Neurochat LLC  &  Alexander Luzhin  Executive Director of Neurotrend JSC				
11:30-11:50	Neuromarketing in PR  Ms. Alesya Chichinkina  Communication officer and the head of international development of Neurotrend  JSC and Neurochat LLC				
12:00-12:20 12:20- 13:00					